



INTERNSHIP OPPORTUNITIES

Johnson City, TN

AVAILABLE ALL SEMESTERS

MAJORS: Marketing/Economics/Finance/Management

POSITION: College Financial Representative

SALARY: Commission plus developmental stipend and productivity stipend to be discussed during interview.

Northwestern Mutual Accolades:

- Northwestern Mutual Financial Network: **America's Top Ten Internships for Eleven Consecutive Years**, 1997-2007. *Vault Guide to Internships*, 2007 edition.
- Northwestern Mutual was ranked as the "Best Service Company to Sell For" in Selling Power Magazine's '50 Best Companies to Sell For' issue (November/December 2007).
- Northwestern Mutual Financial Network Internship program named **one of "Five best internships for real work"** in July 27, 2007 *Fortune.com* story.
- In FORTUNE® Magazine's "Most Admired" survey, Northwestern Mutual has collected top honors in the life/health insurance sector for 24 years, including 2007, and is the only company to place first every year it was ranked.
- Northwestern Mutual is on Fortune Magazine's GLOBAL TOP 50 LIST.

JOB DESCRIPTION:

Interns with the Northwestern Mutual Financial Network have the same opportunities to build their careers as full-time representatives. Supported by our network of specialists, training programs and mentoring opportunities, interns have access to the resources, products and assistance they need to help their clients and build their practices.

Like financial representatives, interns strive to understand their clients' goals and visions in order to uncover financial solutions that put them on a path to success. Financial Representative interns are in business for themselves – but they're not alone. to uncover financial solutions that put them on a path to success. Network Representative Interns are in business for themselves – but they're not alone.

Website: www.nmfn.com